

**Embassy of India  
Budapest**

**ECONOMIC AND COMMERCIAL REPORT  
FOR THE MONTH OF FEBRUARY 2019**

**HUNGARY**

**(I) Bilateral Trade**

**2018 January-December trade (USD, EUR million)**

	<b>Import JAN-DEC</b>	<b>Export JAN-DEC</b>	<b>Total</b>	<b>Growth% of Import (y-o-y)</b>	<b>Growth% of Export (y-o-y)</b>
<b>Hungary's trade with India (mln)</b>	459.2 USD 388.0 EUR	277.5 USD 235.2 EUR	736.7 USD 623.2 EUR	+5.1% -0.9%	+21.6% +15.4%
<b>Hungary's Total Global Trade (mln)</b>	117,383 USD 99,327 EUR	123,994 USD 104,885 EUR	241,376 USD 204,212 EUR	+12.4% +7.3%	+9.2% +4.2%

Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))

**Analysis:** In the period of January to December 2018, in USD terms, exports to India increased by 21.6% while imports from India grew by 5.1%. Balance of trade is in India's favour in value of USD 181.7 mln. In EUR terms, exports to India increased by 15.4%, while imports from India fell back by 0.9%, resulting in a balance of trade in India's favour in value of EUR 152.8 mln.

**(II) Top 10 Items of Export to India (In millions of US\$)**

<b>S.No.</b>	<b>Commodity</b>	<b>2018 JAN-DEC</b>	<b>Growth (%) (y-o-y)</b>	<b>(%) Share in Total Exports to India</b>
	<b>TOTAL</b>	<b>277.5</b>	<b>21.6%</b>	<b>100.0%</b>
<b>1</b>	85 ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	81.0	57.2%	29.2%
<b>2</b>	29 ORGANIC CHEMICALS	59.8	9.7%	21.6%
<b>3</b>	84 NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	58.1	9.8%	20.9%
<b>4</b>	73 ARTICLES OF IRON OR STEEL	10.5	19.7%	3.8%
<b>5</b>	90 OPTICAL, PHOTOGRAPHIC, CINEMATOGRAPHIC, MEASURING, CHECKING, PRECISION, MEDICAL OR SURGICAL INSTRUMENTS AND APPARATUS; PARTS AND ACCESSORIES THEREOF	8.7	-23.4%	3.1%
<b>6</b>	87 VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	7.6	-12.5%	2.7%
<b>7</b>	48 PAPER AND PAPERBOARD; ARTICLES OF PAPER PULP, OF PAPER OR OF PAPERBOARD	5.4	8.2%	2.0%
<b>8</b>	40 RUBBER AND ARTICLES THEREOF	5.4	133.1%	1.9%
<b>9</b>	39 PLASTICS AND ARTICLES THEREOF	4.6	9.8%	1.6%

10	86 RAILWAY OR TRAMWAY LOCOMOTIVES, ROLLING-STOCK AND PARTS THEREOF; RAILWAY OR TRAMWAY TRACK FIXTURES AND FITTINGS AND PARTS THEREOF; MECHANICAL (INCLUDING ELECTRO-MECHANICAL) TRAFFIC SIGNALLING EQUIPMENT OF ALL KINDS	4.2	72.2%	1.5%
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Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))

**(III) Top 10 Items of Export to the World (In millions of US\$)**

S.No.	Commodity	2018	Growth	(%) Share in
		JAN-DEC	(%) (y-o-y)	Total Exports to the World
	<b>TOTAL</b>	<b>123,993.5</b>	<b>9.2%</b>	<b>100.0%</b>
1	85 ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	26,062.7	12.7%	21.0%
2	84 NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	21,936.2	5.9%	17.7%
3	87 VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	20,491.4	6.0%	16.5%
4	30 PHARMACEUTICAL PRODUCTS	6,072.8	16.6%	4.9%
5	39 PLASTICS AND ARTICLES THEREOF	4,787.4	9.5%	3.9%
6	90 OPTICAL, PHOTOGRAPHIC, CINEMATOGRAPHIC, MEASURING, CHECKING, PRECISION, MEDICAL OR SURGICAL INSTRUMENTS AND APPARATUS; PARTS AND ACCESSORIES THEREOF	4,157.1	0.2%	3.4%
7	27 MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	3,478.8	22.8%	2.8%
8	40 RUBBER AND ARTICLES THEREOF	2,829.0	10.7%	2.3%
9	29 ORGANIC CHEMICALS	2,055.2	10.3%	1.7%
10	94 FURNITURE; BEDDING, MATTRESSES, MATTRESS SUPPORTS, CUSHIONS AND SIMILAR STUFFED FURNISHINGS; LAMPS AND LIGHTING FITTINGS, NOT ELSEWHERE SPECIFIED OR INCLUDED; ILLUMINATED SIGNS, ILLUMINATED NAME-PLATES AND THE LIKE; PREFABRICATED BUILDINGS	1,946.3	8.3%	1.6%

Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))

**(IV) Top 10 items of imports from India** (In millions of US\$)

S.No.	Commodity	2018	Growth	(%) Share in
		JAN-DEC	(%) (y-o-y)	Total Exports to the World
	<b>TOTAL</b>	<b>459.2</b>	<b>5.1%</b>	<b>100.0%</b>
1	84 NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS	131.3	11.0%	28.6%
2	29 ORGANIC CHEMICALS	102.5	12.5%	22.3%
3	85 ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	73.2	24.2%	15.9%
4	30 PHARMACEUTICAL PRODUCTS	57.2	-21.0%	12.5%
5	73 ARTICLES OF IRON OR STEEL	11.5	33.9%	2.5%
6	64 FOOTWEAR, GAITERS AND THE LIKE; PARTS OF SUCH ARTICLES	9.4	14.8%	2.1%
7	40 RUBBER AND ARTICLES THEREOF	8.9	13.2%	1.9%
8	72 IRON AND STEEL	6.8	-11.2%	1.5%
9	87 VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	6.3	-10.3%	1.4%
10	07 EDIBLE VEGETABLES AND CERTAIN ROOTS AND TUBERS	5.5	75.0%	1.2%

Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))**(V) Top 10 Items of Import from the World** (In millions of US\$)

S.No.	Commodity	2018	Growth	(%) Share in
		JAN-DEC	(%) (y-o-y)	Total Imports from the World
	<b>TOTAL</b>	<b>117,382.5</b>	<b>12.4%</b>	<b>100.0%</b>
1	85 ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	23,990.6	11.7%	20.4%
2	84 NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	18,504.7	8.1%	15.8%
3	87 VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	12,377.6	9.6%	10.5%
4	27 MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	9,577.2	18.4%	8.2%
5	39 PLASTICS AND ARTICLES THEREOF	5,576.1	14.1%	4.8%
6	30 PHARMACEUTICAL PRODUCTS	5,163.3	23.7%	4.4%

7	72 IRON AND STEEL	2,903.2	18.9%	2.5%
8	73 ARTICLES OF IRON OR STEEL	2,871.8	16.4%	2.4%
9	90 OPTICAL, PHOTOGRAPHIC, CINEMATOGRAPHIC, MEASURING, CHECKING, PRECISION, MEDICAL OR SURGICAL INSTRUMENTS AND APPARATUS; PARTS AND ACCESSORIES THEREOF	2,632.9	13.0%	2.2%
10	76 ALUMINIUM AND ARTICLES THEREOF	2,399.2	15.6%	2.0%

Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))

**(VI) Top 5 Competitors of India's Top 5 Exports to Hungary JAN-DEC 2018**

S. No.	Commodity	Competitors		Amount (In millions of US\$)
		Rank	Country	
1	84 NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	1	Germany	6,450.0
		2	China	1,587.6
		3	Italy	1,075.2
		4	Poland	775.4
		5	Netherlands	764.2
2	29 ORGANIC CHEMICALS	1	China	194.7
		2	Italy	191.6
		3	Germany	191.0
		4	Netherlands	129.7
		5	Czech Republic	127.3
3	85 ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS	1	Germany	6,503.8
		2	China	2,759.3
		3	Netherlands	2,261.9
		4	Poland	1,017.0
		5	Slovakia	854.5
4	30 PHARMACEUTICAL PRODUCTS	1	Germany	875.9
		2	Belgium	729.7
		3	France	705.0
		4	Korea, Rep.	696.9
		5	Netherlands	399.4
5	73 ARTICLES OF IRON OR STEEL	1	Germany	861.5
		2	Italy	283.3
		3	Czech Republic	183.8
		4	Austria	183.2
		5	Poland	170.6

Source: Central Statistical Office ([www.ksh.hu](http://www.ksh.hu))

**(VII) Bilateral Investment (Source: Hungary around the Clock media, Hungarian Government [www.kormany.hu](http://www.kormany.hu))**

S. No.	Name of Company	Sector	Amount (US\$ million)

- **Visit of Automotive Component Manufacturers Association of India (ACMA) on, February 5, 2019:** An 11-member delegation visited Budapest as part of their 3-country tour of Poland, Hungary and Slovakia. The delegation had an initial meeting with Ambassador in the Embassy of India, then proceeded to the Hungarian Parliament and were received by H.E. Mr. Péter Cseresnyés, Deputy Minister of Ministry for Innovation and Technology & Head of the Hungarian-Indian Parliamentary Friendship Group and other senior officials of the Ministry. Thereafter a visit was made to the Hungarian Investment Promotion Agency (HIPA) for discussions, and B2B Meetings with the Hungarian Automotive Component Manufacturers Association (MAJOSZ) and the Hungarian Association of Automotive Manufacturers (MAGE). Ms. Tünde Kiss, Vice-President of HIPA gave a presentation on the Hungarian Automotive industry including available incentive opportunities for the investment. From ACMA, Mr. Ram

Venkatramani, President addressed the event and Mr. Vinnie Mehta, Director General, introduced the Automotive Component Manufacturers Association of India and their objective of the visit. A Letter of Intent was also signed between ACMA and MAJOSZ with a view to re-energizing their cooperation. In the evening, Embassy organised a Networking Seminar where the members of the delegation interacted with the heads of the Indian businesses in Hungary and the local media. The event was also graced by H.E. Mr. Péter Cseresnyés, Deputy Minister of Ministry for Innovation and Technology & Head of the Hungarian-Indian Parliamentary Friendship Group and Mr. Sándor Dénes, Mayor of Nagykanizsa.

**(VIII) Global Investment** (Source: Hungary around the Clock media, Hungarian Government [www.kormany.hu](http://www.kormany.hu) )

S. No.	Name of Company	Sector	Amount (US\$ million)

- Diehl opens engineering centre:** German aircraft parts maker Diehl Aviation has opened an engineering and service centre in Debrecen, its second unit in Hungary, from a Ft 2.76 billion investment (appx €8.6 mln), creating 151 jobs. The government provided Ft 968 million (appx € 3 mln) for the project. Diehl chose Debrecen for its second investment, after establishing manufacturing in Nyírbátor, because of the city's rapid development, its university and skilled workforce, said CEO Rainer von Borstel.
- Samsung expanding Göd factory:** Samsung is investing Ft 140 billion (appx € 440 mln) in 2019 in expanding its battery factory in Hungary. Samsung built a 322,000m<sup>2</sup> plasma TV factory in Göd in 2001, which was closed in 2014. The South Korean company reopened it as an electric car battery factory in 2017, following an investment of Ft 100 billion (appx € 314 mln). The expansion will create 600 jobs and the factory will employ 1,500 by 2020.

**(iX) Significant trends in trade and investment in JAN-DEC 2018**

(Source: Central Statistical Office [www.ksh.hu](http://www.ksh.hu), News, local media.)

Details of significant trends	Analysis (Indian exports to Hungary)
(HS 84) NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS	The product group grew by <b>11%</b> in JAN-DEC of 2018 over the same period of 2017. It represents <b>28.6%</b> of total Indian exports to Hungary.
(HS 29) ORGANIC CHEMICALS	The product group exhibited a growth of <b>12.5%</b> in JAN-DEC of 2018 over the same period of 2017 and represents <b>22.3%</b> of total Indian exports to Hungary.
(HS 85) ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS...ETC.	Trade grew by <b>24.2%</b> in this product group in JAN-DEC of 2018 over the same period of 2017. It represents <b>15.9%</b> of total Indian exports to Hungary.
(HS 30) PHARMACEUTICAL PRODUCTS	The product group experienced a drop of <b>-21.0%</b> in JAN-DEC of 2018 over the same period of 2017. It represents <b>12.5%</b> of total exports to Hungary.
(HS 73) ARTICLES OF IRON OR STEEL	Although the product group experienced a significant growth in the JAN-DEC period of 2018, its value of 11.5 mln USD represents only <b>2.5%</b> of Indian exports to Hungary.

- **Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc:**

**Visit of the ACMA delegation on 5<sup>th</sup> February 2019:**

- Statement by Dr. Péter Cseresnyés, Deputy Minister of Ministry for Innovation and Technology: while interacting with ACMA delegation in the Hungarian Parliament, he mentioned about the trends of Indo-Hungarian cooperation in automotive sector and welcomed the delegation to scout the opportunities during their visit to Hungary. He further stated that the Government of Hungary is dealing with sectoral labour shortage on policy level.
- The President of ACMA, Mr. Ram Venkataramani said that the delegation would be leaving with "a very positive feeling" about the incentives and possibilities that Hungary could offer. The more important automotive companies in India are very likely to move to European markets in the coming years. For Hungary, they are important from the investment point of view and with consideration to the arrival technologies that represent added value.
- The Executive General Secretary of the Hungarian Automotive Industry Association (MAGE), Csaba Kilián estimated that the current combined production capacity of assembly plants operating in Hungary, that is now approximately 500,000 vehicles, may grow to around 800,000 by 2021-22.

- **Market access:**

**Upcoming Trade Fairs in Hungary:**

(I) <u>INDUSTRY DAYS – MACH TECH -14-17 May 2019</u>
(II) <u>HOMEDESIGN AUTUMN 11 - 13th October 2019</u>
(III) <u>AUTOMOTIVE HUNGARY 16 - 18th October 2019</u>
(IV) <u>BUDAPEST WATER SUMMIT 15-17 October 2019</u>
(V) <u>BEAUTY &amp; STYLE 18 - 20th October 2019</u>

Further information: [www.hungexpo.hu](http://www.hungexpo.hu)

**VISAS**

Number of Regular Visas issued	(FEB)	70
Number of Business Visas issued	(FEB)	19

- **Investment:**

- **Opportunities for investments/assets on offer/major company divestment:**

S. No.	Particulars of the asset/company	Contact details

The Hungarian Investment Promotion Agency HIPA offers a list of investment opportunities in Hungary on its website:

[http://www.investhipa.hu/index.php?option=com\\_iproperty&view=allproperties&Itemid=854](http://www.investhipa.hu/index.php?option=com_iproperty&view=allproperties&Itemid=854)

- **Information on Tender Notices of interest to Indian project exporters (USD 15 million & above)-**
  - a.) The Hungarian Public Procurement Authority is the official body for public procurement tenders: <http://www.kozbeszerzes.hu/english/>
  - b.) European Union Tenders Electronic Daily, the main official database of English language public procurement tenders from Hungary: <http://ted.europa.eu/TED/search/search.do>

**Tenders up from € 15 mln uploaded on the India Trade Portal**  
/www.indiantradeportal.in

- **Publicity of upcoming Indian Trade Fairs:**

The Embassy gave publicity to the following events:

- Conference: Global Housing Technology Challenge-India 2019 March 1-2
- India Carpet Expo 2019 March 10-13

- **Details of activities conducted out of Trade Promotion budget:**

1. Sourcing of Make in India merchandise for promoting brand India.
2. Subscription of HBI.hu and Partnercontrol.hu databases
3. Creation of Automotive brochures for business meetings during the visit of the ACMA delegation on 5th Feb 2019
4. Purchase of 1000 State of Goa brochures
5. Printing of booklets: States of India- An Investment Opportunity (English Version)

- **Action taken on the previous JWGs, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):** The 5<sup>th</sup> JCEC and 10<sup>th</sup> S&T Meeting were held on 7<sup>th</sup> March and 21<sup>st</sup> March 2018 respectively. Follow up on a number of issues is being made such as agriculture, water management, science and technology funding, trade frauds, etc.

Embassy has also been in touch with various Hungarian ministries, including Ministry of Agriculture; Ministry of Human Capacities; Ministry of Interior; Ministry for Innovation and Technology regarding implementation of bilateral agreements.

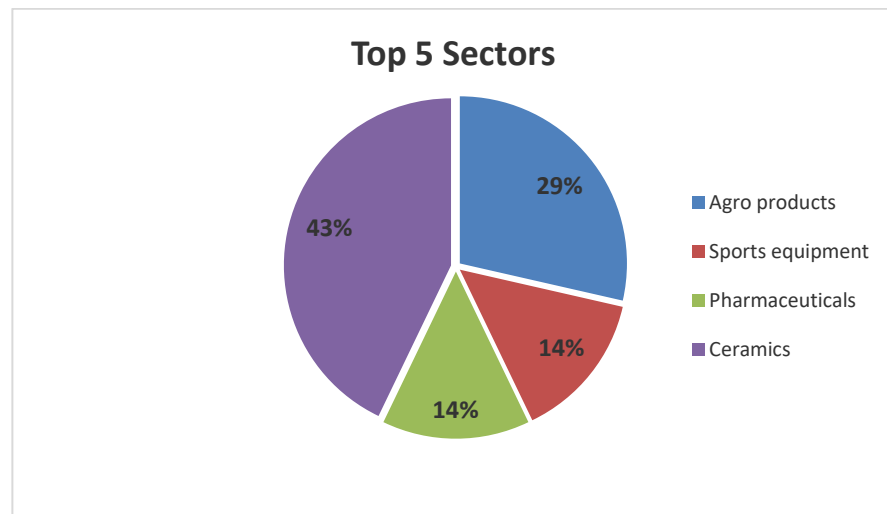
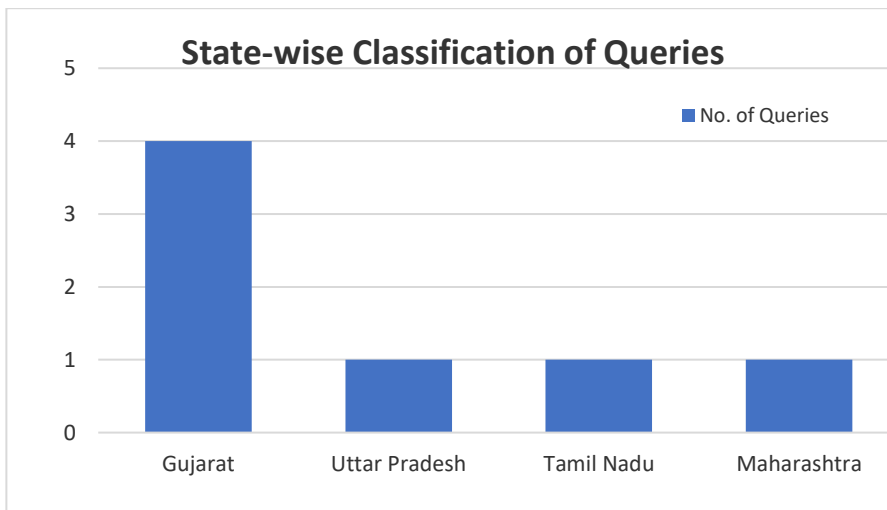
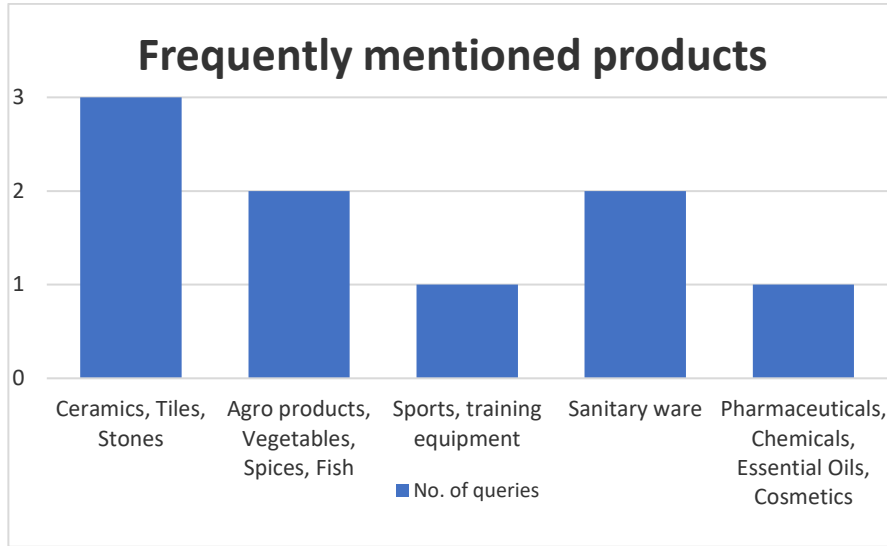
- **Trade Queries for Imports/Exports (from Hungary for the month of February 2019)**

The Embassy received trade inquiries from 7 Indian companies.

No.	Company	Contact person	Sector	Action Taken
1	Almas Ceramic	Rohit Lakhotia	Ceramics, sanitary ware	Answered
2	Swede Ceramic	-	Sanitary ware	Answered
3	Brevitee Internaional	Setu Shah	Agro: vege, spices	Answered
4	Gayatri International	Vivek Mittal	Sports equipment	Answered
5	Fenix Ceramic	Jinesh Sanghvi	Ceramic tiles	Answered
6	Neythal Fresh Exports	V.N.Sundaram	Agro: vegetables, Foodstuffs	Answered
7	Thykn International	Nisha Nair	Pharmaceuticals	Answered

**FAQs on trade queries have been created and uploaded on the Mission's website**  
<http://www.eoibudapest.gov.in/page-link/?page=trade-s-and-t>

## ANALYSIS OF TRADE QUERIES RECEIVED





- **Any Other Issue of Importance:**

1. **EC raises economic growth forecast:** The European Commission has increased its 2019 GDP growth forecast for Hungary from 3.2% to 3.4%. Domestic consumption has grown more rapidly than expected, but has peaked. As a result, GDP growth will slow down in 2020 to 2.6%. As the economy has absorbed the idle labour supply, employment is expected to grow only slowly. The EC forecasts inflation of 2.8% in 2019 and 3% in 2020, as falling oil prices offset the effects of rising demand and labour costs.
2. **S&P upgrades Hungary's credit rating:** Credit rating agency Standard & Poor's (S&P) upgraded Hungary's sovereign rating to "BBB," two notches above the investment grade threshold, with a stable outlook. S&P's had maintained a positive outlook for Hungary since August 2017. The other two big rating agencies, Moody's and Fitch, have both assigned the lowest investment grade rating to Hungary. Moody's has a stable outlook on the rating, and Fitch's outlook is positive. S&P noted that 2018 was Hungary's sixth consecutive year of economic growth and, although household debt increased in 2018, public and external debt shrank in relation to GDP.
3. **January budget surplus confirmed:** The budget surplus was Ft 244.5 billion (appx € 769 mln) in January, a contrast to the Ft 192.8 billion (appx € 606 mln) deficit of one year earlier, the Finance Ministry confirmed. Hungary received Ft 222.9 billion (€ 700 mln) of EU fund transfers in January, but the budget was in surplus even without that, the ministry highlighted. The central budget recorded a Ft 186.5 billion (appx € 586 mln) surplus, social security funds a Ft 23 billion (appx €72.3 mln) surplus and independent state funds a Ft 35 billion (appx € 110 mln) surplus.

**Average Monthly Exchange rates for February 2019**

1US\$= 280.26 HUF

1EUR= 318.06 HUF

Source: MNB-Hungarian National Bank [www.mnb.hu](http://www.mnb.hu)

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**Embassy of India  
Budapest**

**ECONOMIC AND COMMERCIAL REPORT  
FOR THE MONTH OF FEBRUARY 2019**

**Bosnia & Herzegovina (BiH)**

**Trends in bilateral trade JAN-DEC 2018:**

Source: Eurostat (<http://epp.eurostat.ec.europa.eu>)

	<b>BiH's Imports</b>	<b>BiH's Exports</b>	<b>Total</b>	<b>Growth% of Import (y-o-y)</b>	<b>Growth% of Export (y-o-y)</b>
<b>BiH's trade with India (mln)</b>	78.2 USD 66.3 EUR	8.1 USD 6.9 EUR	86.3 USD 73.1 EUR	+9.0% +4.0%	+24.0% +18.3%
<b>BiH's Total Global Trade (mln)</b>	11,630 USD 9,852 EUR	7,182 USD 6,085 EUR	18,812 USD 15,967 EUR	+11.0% +6.0%	+12.8% +7.6%

Analysis: In the period of January to December 2018, in USD terms, exports to India increased by 24% and imports from India grew by 9%. Balance of trade is in India's favour in value of USD 70.1 mln. In EUR terms, exports to India increased by 18.3%, while imports from India grew by 4 %. The balance of trade is in India's favour in value of EUR 59.4 mln.

**Top 10 items of export to India from BiH**

<b>Product</b>	<b>2018 JAN-DEC</b>	<b>% growth</b>	<b>% total</b>
<b>Total</b>	<b>8.09</b>	<b>24.0%</b>	<b>100.0%</b>
28 - INORGANIC CHEMICALS; ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	6.42	43.6%	79.4%
48 - PAPER AND PAPERBOARD; ARTICLES OF PAPER PULP, OF PAPER OR OF PAPERBOARD	0.55	-37.0%	6.8%
44 - WOOD AND ARTICLES OF WOOD; WOOD CHARCOAL	0.32	473.2%	3.9%
79 - ZINC AND ARTICLES THEREOF	0.29	54.9%	3.5%
73 - ARTICLES OF IRON OR STEEL	0.14	20.6%	1.7%
84 - NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	0.10	-46.0%	1.3%
22 - BEVERAGES, SPIRITS AND VINEGAR	0.07	87.8%	0.9%
38 - MISCELLANEOUS CHEMICAL PRODUCTS	0.05	-18.1%	0.6%
72 - IRON AND STEEL	0.05	-40.0%	0.6%
85 - ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	0.05	-62.6%	0.6%

**Top 10 items of export to the World from BiH**

<b>Product</b>	<b>2018 JAN-DEC</b>	<b>% growth</b>	<b>% total</b>
<b>TOTAL</b>	<b>7,182.2</b>	<b>12.8%</b>	<b>100.0%</b>
27 - MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	701.8	31.7%	9.8%
94 - FURNITURE; BEDDING, MATTRESSES, MATTRESS SUPPORTS, CUSHIONS AND SIMILAR STUFFED FURNISHINGS; LAMPS AND LIGHTING FITTINGS, NOT ELSEWHERE SPECIFIED OR INCLUDED; ILLUMINATED SIGNS, ILLUMINATED NAME-PLATES AND THE LIKE; PREFABRICATED BUILDINGS	675.3	2.0%	9.4%

44 - WOOD AND ARTICLES OF WOOD; WOOD CHARCOAL	481.4	7.2%	6.7%
84 - NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	461.5	13.2%	6.4%
64 - FOOTWEAR, GAITERS AND THE LIKE; PARTS OF SUCH ARTICLES	442.4	11.9%	6.2%
76 - ALUMINIUM AND ARTICLES THEREOF	435.6	15.9%	6.1%
73 - ARTICLES OF IRON OR STEEL	430.5	27.9%	6.0%
85 - ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	405.8	21.0%	5.7%
28 - INORGANIC CHEMICALS; ORGANIC OR INORGANIC COMPOUNDS OF PRECIOUS METALS, OF RARE-EARTH METALS, OF RADIOACTIVE ELEMENTS OR OF ISOTOPES	383.2	10.2%	5.3%
72 - IRON AND STEEL	380.9	27.4%	5.3%

### Top 10 items of Import from India to BiH

Product	2018 JAN-DEC	% growth	% total
<b>TOTAL</b>	<b>78.2</b>	<b>9.0%</b>	<b>100.0%</b>
84 - NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	16.8	14.6%	21.5%
09 - COFFEE, TEA, MATÉ AND SPICES	9.9	-13.4%	12.7%
41 - RAW HIDES AND SKINS (OTHER THAN FURSKINS) AND LEATHER	3.9	10.2%	5.0%
64 - FOOTWEAR, GAITERS AND THE LIKE; PARTS OF SUCH ARTICLES	3.7	2.7%	4.7%
25 - SALT; SULPHUR; EARTHS AND STONE; PLASTERING MATERIALS, LIME AND CEMENT	3.6	13.8%	4.6%
76 - ALUMINIUM AND ARTICLES THEREOF	3.5	30665.6%	4.5%
56 - WADDING, FELT AND NONWOVENS; SPECIAL YARNS; TWINE, CORDAGE, ROPES AND CABLES AND ARTICLES THEREOF	3.0	35.0%	3.9%
52 - COTTON	2.6	-23.8%	3.3%
85 - ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	2.3	15.4%	2.9%
62 - ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NOT KNITTED OR CROCHETED	2.2	-12.7%	2.8%

### Top 10 items of Import from the World to BiH [USD Million]

Product	2018 JAN-DEC	% growth	% total
<b>TOTAL</b>	<b>11,629.6</b>	<b>11.0%</b>	<b>100.0%</b>
27 - MINERAL FUELS, MINERAL OILS AND PRODUCTS OF THEIR DISTILLATION; BITUMINOUS SUBSTANCES; MINERAL WAXES	1,717.1	12.8%	14.8%
84 - NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	932.7	14.9%	8.0%
87 - VEHICLES OTHER THAN RAILWAY OR TRAMWAY ROLLING-STOCK, AND PARTS AND ACCESSORIES THEREOF	806.0	12.0%	6.9%
85 - ELECTRICAL MACHINERY AND EQUIPMENT AND PARTS THEREOF; SOUND RECORDERS AND REPRODUCERS, TELEVISION IMAGE AND SOUND RECORDERS AND REPRODUCERS, AND PARTS AND ACCESSORIES OF SUCH ARTICLES	675.2	5.0%	5.8%
39 - PLASTICS AND ARTICLES THEREOF	613.6	12.6%	5.3%
72 - IRON AND STEEL	423.9	31.5%	3.6%
30 - PHARMACEUTICAL PRODUCTS	344.4	9.8%	3.0%
73 - ARTICLES OF IRON OR STEEL	320.0	7.7%	2.8%
76 - ALUMINIUM AND ARTICLES THEREOF	222.3	30.8%	1.9%
48 - PAPER AND PAPERBOARD; ARTICLES OF PAPER PULP, OF PAPER OR OF PAPERBOARD	213.5	15.6%	1.8%

**(VI) Top 5 Competitors of India's Top 5 Exports to BiH in JAN-DEC 2018**

S. No.	Commodity	Competitors	Amount (In millions of US\$)
1	84 - NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	1. GERMANY	159.9
		2. CHINA	131.7
		3. ITALY	122.0
		4. TURKEY	53.6
		5. SLOVENIA	51.6
2	09 - COFFEE, TEA, MATÉ AND SPICES	1. BRAZIL	34.0
		2. ITALY	8.9
		3. VIETNAM	1.9
		4. CROATIA	1.8
		5. UGANDA	1.3
3	41 - RAW HIDES AND SKINS (OTHE//LEATHER	1. ITALY	66.3
		2. SLOVENIA	46.2
		3. CROATIA	14.6
		4. GERMANY	12.5
		5. AUSTRIA	11.9
4	64 - FOOTWEAR, GAITERS AND THE//ARTICLES	1. ITALY	50.2
		2. CHINA	42.2
		3. VIETNAM	16.2
		4. SERBIA	10.4
		5. AUSTRIA	9.6
5	25 - SALT; SULPHUR; EARTHS AND//CEMENT	1. CROATIA	36.5
		2. GREECE	5.1
		3. SERBIA	3.6
		4. ITALY	2.6
		5. EGYPT	2.4

Source: Eurostat (<http://epp.eurostat.ec.europa.eu>)

**(ix) Significant trends in trade and investment in JAN-DEC 2018**

Source: Eurostat (<http://epp.eurostat.ec.europa.eu>), News, local media.

Details of significant trends	Analysis
(HS 84) NUCLEAR REACTORS, BOILERS, MACHINERY AND MECHANICAL APPLIANCES; PARTS THEREOF	The product group exhibited a growth of <b>14.6%</b> in JAN-DEC 2018 over the same period of 2017 and represents <b>21.5%</b> of total Indian exports to BiH with 16.8 mln USD.
(HS 09) COFFEE, TEA, MATÉ AND SPICES	The product group fell back by <b>13.4%</b> in JAN-DEC 2018 over the same period of 2017. It represents <b>12.7%</b> of total exports to BiH with 9.9 mln USD.
(HS 41) - RAW HIDES AND SKINS (OTHER THAN FURSKINS) AND LEATHER	The product group increased by <b>10.2%</b> in JAN-DEC 2018 over the same period of 2017. It represents <b>5.0%</b> of total exports to BiH with only 3.9 mln USD.
(HS 64) - FOOTWEAR, GAITERS AND THE LIKE; PARTS OF SUCH ARTICLES	Trade increased by <b>2.7%</b> in JAN-DEC 2018 over the same period of 2017. However, it represents only <b>4.7%</b> of total Indian exports to BiH with a value of 3.7 mln USD.
(HS 25) - SALT; SULPHUR; EARTHS AND STONE; PLASTERING MATERIALS, LIME AND CEMENT	Trade increased by <b>13.8%</b> in JAN-DEC 2018 over the same period of 2017 in this product group. However, it represents only <b>4.68%</b> of total Indian exports to BiH with 3.6 mln USD.

## TRADE FAIRS in Bosnia and Herzegovina

SARAJEVO BUSINESS FORUM	International Business and Investment Conference	Sarajevo	April 17-19, 2019	<a href="http://www.sarajevo-businessforum.com">http://www.sarajevo-businessforum.com</a>
ENERGA	International trade fair for energy, industry and mining	Sarajevo	June 11-13	<a href="http://www.skenderija.ba">www.skenderija.ba</a>
RENEXPO	International Trade Fair and Conferences on Renewables and Energy Efficiency	Sarajevo	October 23-24	<a href="http://www.renxpo-bih.com">www.renxpo-bih.com</a>

<https://www.tradefairdates.com/Fairs-Bosnia-and-Herzegovina-Z18-S1.html>

<http://komorabih.ba/wp-content/uploads/2019/01/calendar-of-bh-fairs-manifestations-2019.pdf>

### VISAS

Number of Tourist Visas issued	(Feb)	4
Number of Business Visas	(Feb)	2

- **Investment:**

- **Information on Tender Notices of interest to Indian project exporters (USD 15 million & above)-**

Foreign Investment Promotion Agency (FIPA) provides a database of investment projects in BiH [www.fipa.gov.ba](http://www.fipa.gov.ba)

Delegation of the European Union to BiH Tenders (European tenders):

[http://europa.ba/?page\\_id=320](http://europa.ba/?page_id=320)

- **Publicity of upcoming Indian Trade Fairs:**

The Embassy gave publicity to the following events:

- Conference: Global Housing Technology Challenge-India 2019 March 1-2
- India Carpet Expo 2019 March 10-13

- **Details of activities conducted out of Trade Promotion budget:**

1. Sourcing of Make in India merchandise for promoting brand India
2. Subscription of HBI.hu and Partnercontrol.hu databases
3. Expenditure towards participation in Mostar International Economic Fair, 9-13 April 2019
4. Printing of booklets: States of India- An Investment Opportunity (Bosnian Version)

- **Action taken on the previous JWGs, Joint Commissions, sub-commissions etc. (issues that Mission had to follow up with host government):** Embassy has been in touch with various ministries, including the Ministry of Foreign Affairs of BiH for implementation of bilateral agreements/decisions.

- **Trade Queries for Imports/Exports (from BiH for the month of February 2019)**

The Embassy received 1 trade inquiry from India and *nil* inquiries from Bosnian companies

No.	Company	Contact person	Sector	Action Taken
1	Almas Ceramic	Rohit Lakhotia	Ceramics, sanitary ware	Answered

- **Any Other Issue of Importance:**

1. **EU Finances Three Anti-Corruption Programs with €3.5 Million:** The corruption perception index has been in decline since 2012 in Bosnia, and according to the latest data, the country is ranked 89th out of 180 countries involved in the corruption survey. The intent of the three projects is to provide assistance in the harmonization of anti-corruption legislation, improve the cooperation of the civil society and institutions, and involve the private sector in the methodology of combating corruption, but also to encourage citizens to report corruption. Head of Cooperation at the EU Delegation to BiH, Richard Máša, explained that the funds have been secured under the IPA funds, and by 2021, anti-corruption experts will implement 74 complex activities through these projects.
2. **Average Net Salary Up by 4.3%:** According to the national Agency for Statistics, the average monthly net salary in the second half-year of 2018 was up by 4.3% as compared to the same period of the previous year. In 2018, the average net salary was KM 879 (€ 449). In 2017, the average monthly gross salary was KM 1,363 (€ 679). The average monthly gross salary in 2018 was up by 3.1% as compared to 2017.
3. **Consumer Prices Grow 1.5% Year-on-Year in January:** Bosnia and Herzegovina's consumer price index rose 1.5% year-on-year in January, after increasing by 1.6% a month earlier, official statistical data showed. Prices of food and non-alcoholic beverages rose by 0.8% year-on-year in January, prices of alcoholic beverages and tobacco increased by 5.1% and prices of housing, water, electricity, gas and other fuels added 3.4%.

**Average Monthly Exchange rates for February 2019**

1US\$= 1.722720 KM

1EUR= 1.955830 KM

Source: Central Bank BiH <http://cbbh.ba>

Sanjeev Manchanda  
Second Secretary (Com/Pol)/CR  
Embassy of India  
Budapest  
Dated: 12<sup>th</sup> April, 2019